



Hello JUNE

WEEKLY E-NEWS

June 2nd, 2023

Pelvic Floor Experts




Advent Health

[Learn More](#)



SEBRING CHAMBER LUNCHEON

THURSDAY, JUNE 8TH • 12 PM

ISLAND VIEW RESTAURANT AT SUN 'N LAKE
DOORS OPEN AT 11:30-PROGRAM STARTS AT 12PM

*PRE-REGISTRATION IS REQUIRED ONLINE

WE LOOK FORWARD TO HEARING FROM THIS MONTH'S SPEAKER:

WAUCHULA STATE BANK

LAST DAY TO
PRE-REGISTER:
TUESDAY,
JUNE 6TH



Wauchula State Bank
Est. 1929

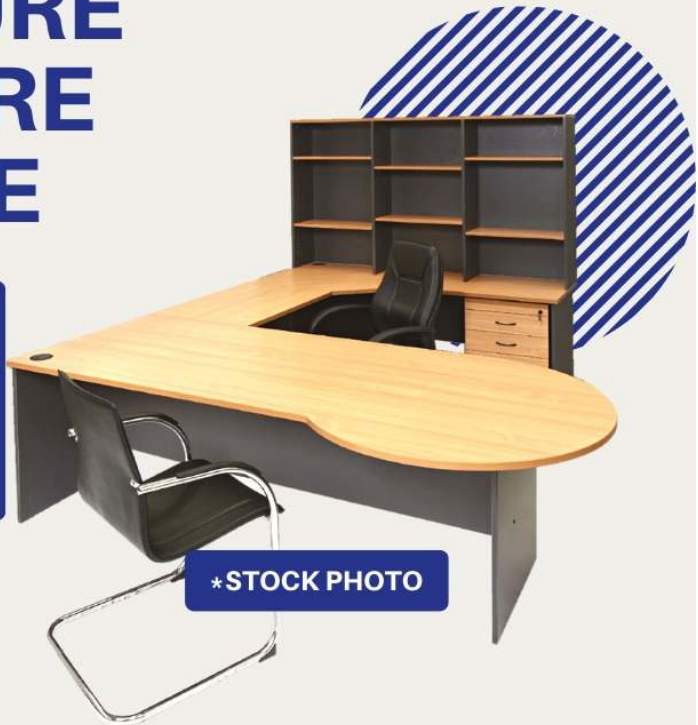
[Register here!](#)

THE SEBRING CHAMBER IS MOVING SALE!!

OFFICE FURNITURE AND MORE FOR SALE

SET UP AN APPOINTMENT
TO STOP BY AND SEE WHAT
IS AVAILABLE

Priced to Sell!



227 US HWY 27 N
SEBRING, FL 33870
863-385-8448
ADMIN@SEBRING.ORG



JOIN US FOR OUR
**NEW LOCATION
GRAND OPENING
& 100TH
ANNIVERSARY
CELEBRATION**

JULY 5TH, 2023 • 3PM-5PM
AT THE HISTORIC CIRCLE
THEATER LOCATED AT
202 CIRCLE PARK DRIVE
SEBRING, FL 33870

RSVP TO EVENTS@SEBRING.ORG

Contact Paige!

THERE'S OPPORTUNITY HERE

ELECTRONIC BILLBOARD

- **LOCATION: US 27 N COMING INTO SEBRING**
- **6-MONTH OR 1-YEAR COMMITMENT AVAILABLE**



CONTACT PAIGE
863-385-8448 or email
events@sebring.org

Contact Paige!

Review Us!



SO
GOOD!



SCAN THE QR CODE WITH YOUR CAMERA APP

Not working with your camera app?
Search for a free qr code reader on your app store.
Install the app and try scanning again.

A service provided by  **QR-Code-Generator**.com



Our High-C To-Go FaceBook Group is growing thanks to our wonderful members! It's a great way for you to post about what's happening, a great experience you had somewhere, ask for recommendations and more! We'd love for you to invite others and use it to promote anything you have going on! You do not have to be a member of the Sebring Chamber to participate, but our members will be recognized in a special way on the page whenever they post! Please continue to invite others to the page! Check it out!

Thank you to our year round Sponsors!

2023 Chairman Circle Sponsors



CONNECT. CREATE. COLLABORATE.

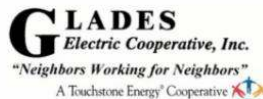


SUN 'N LAKE
GOLF CLUB



Heacock Insurance

2023 President's Club



E-Stone USA



*Proposed LWDB 19 Demand Occupations List (DOL) – Summary of Additions/Deletions for
2023-2024*

Mean Wage \$15.11/hour – Entry Wage \$12.28/hour

High Skill/High Wage (HSHW): Mean \$23.67/hour - Entry \$15.11/hour

The following occupational titles have been **Added by DEO** to the preliminary 2023-2024 LWDB 19 list:

SOC Code		Occupational Title	Mean Wage	Entry Wage
132011	HSHW	Accountants and Auditors	\$33.65	\$20.06
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	\$111.83	\$63.62
173011	HSHW	Architectural and Civil Drafters	\$26.84	\$18.87
119041	HSHW	Architectural and Engineering Managers	\$53.56	\$30.83
493023		Automotive Service Technicians and Mechanics	\$19.32	\$13.04
194021		Biological Technicians	\$20.84	\$14.82
533052		Bus Drivers, Transit and Intercity	\$20.76	\$14.27
251011	HSHW	Business Teachers, Postsecondary	\$45.70	\$23.69
292031		Cardiovascular Technologists and Technicians	\$24.33	\$14.20
172051	HSHW	Civil Engineers	\$45.22	\$27.52
212011		Clergy	\$21.20	\$15.40
211099		Community and Social Service Specialists, All Other	\$22.62	\$15.38
113021	HSHW	Computer and Information Systems Managers	\$70.34	\$44.67
151241	HSHW	Computer Network Architects	\$53.64	\$32.80
291292	HSHW	Dental Hygienists	\$32.59	\$26.50
292032	HSHW	Diagnostic Medical Sonographers	\$34.27	\$26.98
472081		Drywall and Ceiling Tile Installers	\$19.61	\$14.00
119033	HSHW	Education Administrators, Postsecondary	\$46.05	\$33.25
172071	HSHW	Electrical Engineers	\$45.32	\$28.99
172072	HSHW	Electronics Engineers, Except Computer	\$50.30	\$35.33
252021	HSHW	Elementary School Teachers, Except Special Education	\$24.45	\$21.55
172199	HSHW	Engineers, All Other	\$49.99	\$26.74
119013	HSHW	Farmers, Ranchers, and Other Agricultural Managers	\$44.56	\$22.53
113031	HSHW	Financial Managers	\$47.77	\$26.64
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	\$18.05	\$12.40
472121		Glaziers	\$20.39	\$15.29
113121	HSHW	Human Resources Managers	\$44.20	\$29.19
131071	HSHW	Human Resources Specialists	\$26.24	\$15.50
172112	HSHW	Industrial Engineers	\$44.86	\$30.14
273091		Interpreters and Translators	\$24.63	\$13.67
252012	HSHW	Kindergarten Teachers, Except Special Education	\$28.39	\$19.71
131081	HSHW	Logisticians	\$33.32	\$20.00
131111	HSHW	Management Analysis	\$27.77	\$17.90
131161	HSHW	Market Research Analysts and Marketing Specialists	\$26.70	\$14.30
112021	HSHW	Marketing Managers	\$72.48	\$36.91
172141	HSHW	Mechanical Engineers	\$43.30	\$27.76
499062		Medical Equipment Repairers	\$24.55	\$15.53
436013		Medical Secretaries and Administrative Assistants	\$15.64	\$12.39



CareerSource Heartland

Request for Additions Form

LWDA 19 Demand Occupations List 2023-2024

Support Documentation for Local Wages & Openings

Occupation Title:	
SOC Code:	

Names of Employers Surveyed*	Entry Wage	Projected Openings

*Add rows as necessary

List all employers surveyed. All three columns, Names of Employers Surveyed, Entry Wage, and Projected Openings, must be completed for each employer.

Must have an entry wage rate of at least \$12.28/hr. and a mean wage rate of \$15.11/hr.

Comments from local chambers of commerce or economic development councils concerning employers that are being recruited or expected to expand in the LWDA may be added, thus creating the need for this/these occupation(s).

Please complete one form for EACH occupation you would like CareerSource Heartland to consider.

Please email forms to Ann Martin, Chief Programs Officer, amartin@careersourceheartland.com

You may also fax forms to Ann Martin at 863-382-9067.



We have placed ALL of our member names into a bowl to draw from every week. New members will be added to the drawing as they join.

On Mondays we will draw
FIVE Members to highlight on Facebook and in the newsletter
for the next week!

Your 'highlight' can be ANYTHING you want it to be. It can be promoting a special event, history, a great customer service story you would like to share, etc.

You can send a video (30 sec or less) or flyer (PDF or JPEG format). It must be received no later than the Friday the week before you are set to be highlighted. We will let you know what day you will be highlighted on Facebook

Once everyone has been drawn, we will start over again!

If you are a current member of the Sebring Chamber, you do not need to do anything extra to be included.

Join the Small Business Development Center as a
Small Business Consultant

- Job ID: 32327
- Location: Polk County, FL
- Salary Range: 55,000 - 58,000
- Provide business consulting to aspiring and existing small business owners.

Apply online at usf.edu/jobs



Contact: Stacey Dadd
Associate Director
813.396.2713
staceyp1@usf.edu



Florida SBDC at USF Announces 2023 Regional Performance Award Winners

TAMPA (May 11, 2023) - The Florida Small Business Development Center (SBDC) at University of South Florida (USF) announced its 2023 Performance Award and small business winners on May 10, during the 2023 Florida SBDC at USF Business Awards Celebration Luncheon. The event was held at USF's Marshall Center. Performance award winners are now eligible for Florida SBDC Network state awards. State award winners will be announced at the Florida SBDC Network's Annual Conference, held in Fort Lauderdale in August.

"We were thrilled to be able to recognize our employees and business owners in person, after having to take a hiatus due to COVID," Carl Hadden, regional director of the Florida SBDC at USF said. "We are proud to be a tireless supporter of entrepreneurship. Entrepreneurship is not a solitary activity. Entrepreneurs need the support system of the Florida SBDC at USF, bankers, attorneys, accountants, insurance agents, and the support of their family, friends, and community to thrive. We are blessed to be one of many contributors to the successes we celebrated today."



Ambassador of the Year: Kristene Manning

Kris Manning's commitment to excellence as the Florida SBDC at USF Fiscal and Business Manager enables the region to deliver on the Florida SBDC Network mission of "Providing businesses the expertise and resources to succeed" as well as the vision of "Creating a better Florida for all by helping businesses grow" by working closely with the regional director to manage the region's finances ensuring seamless service delivery. Kris meets regularly with peers throughout the University of South Florida's Muma College of Business to find solutions to collective challenges while simultaneously sharing best practices. Manning's expertise in her role directly impacts stakeholder return and value as well as commitment to excellence while indirectly helping the region deliver business needs and solutions contributing to the development and economic growth of our communities, all of which encompass the FSBDCN values. Kris goes above and beyond in her duties every day to make sure the Florida SBDC at USF is properly equipped to help businesses grow.



Performance Excellence Award: Gregory J. Manning

Greg Manning is a Florida SBDC at USF business consultant. Manning joined the Florida SBDC at USF team in August 2020, just three months into the COVID-19 pandemic. He came to us with a wealth of business knowledge, having owned 16 Hallmark stores throughout central and south Florida. Greg was tasked, in April 2022, with covering four counties in our 10-county region. Since these counties are very rural and spread across many miles, they would normally be covered by three consultants. Even with the added coverage area, Greg saw 332 unique clients and maintained his excellent satisfaction rate. Then, in October 2022, Greg worked three Hurricane Ian mobile Business Recovery Centers (BRC) across three counties in Lake Placid, Arcadia, and Wauchula, providing 160.25 hours of disaster capital access consulting to his clients. Manning served 47 BRC walk-ins and converted 85% of them into SBDC clients while accurately following BRC procedures by streamlining the process for clients in an already stressful time and allowing for timely entry of

Sign-Up for Texts from Us!

We'll text you about upcoming Chamber events, and we're making it easier to RSVP and buy tickets, right on your cell phone. Sign up now!



News from Your Fellow Members

Please see the list of links below to view upcoming events, specials & promotions from your fellow members.

***CLICK ON THE PICTURE OF THE FLIER TO MAKE IT LARGER OR THE LINK PROVIDED FOR MORE INFORMATION**

****The emails below were submitted by Chamber members and do not represent the views of the Sebring Chamber of Commerce.****



Get Your Information Included In Next Week's Email!

To submit your information to be included in the Friday Email Blast, please email a **PDF** flyer to admin@sebring.org. Flyer must be received by Wednesday at 3PM preceding the Friday blast to be included. The flyer must be in PDF format. If a flyer is sent in another format, we will contact you to re-send.





We'll get you there.



2023 Florida Nonprofit Training Academy

Lakeland, FL | June 14, 2023 | 8 a.m. - 2:30 p.m. ET
 Ocala, FL | June 15, 2023 | 8 a.m. - 2:30 p.m. ET

Recommended CPE: 6 CPE credits, 1 credit Taxex, 1 credit Management Services, 1 credit Accounting, 1 credit Information Technology, 1 credit Personnel/Human Resources, 1 credit Specialized Knowledge

[Register Now](#)

Registration now open! Join us in person for the 2023 Florida Nonprofit Training Academy.

This event offers a full day of thought-provoking and energizing strategies. You'll gain knowledge and insight to help you reinvigorate the complex accounting and financial reporting issues facing many local nonprofit organizations.

Island View
10001 100th AVE. SUITE 100 • BAY VILLAGE, FL 32922

Trivia Night

GREAT FOOD - GREAT DRINKS - GREAT FUN

MONDAY, JUNE 5TH

BUFFET - 5PM | TRIVIA - 6PM

\$4 MARGARITAS

\$15.99++

INCLUDES TRIVIA & BURGER BUFFET

HOSTED BY IAN BELANGER

**Reservations
Required**

CALL 863.382.1191

5221 TEE TIME CIR. SEBRING, FL 33872-1

HIGHLANDS LAKESIDE THEATRE

We Perform for You



Volunteer Appreciation Day



On April 2nd, HREAL volunteers came together to enjoy a fantastic day filled with fun, relaxation, and a little competition. The HREAL board held a fun horse show for volunteers, including a Trail class, Egg and spoon race, barrel racing, and an Equitation class. Halfway through the day, our fantastic board members provided our

Atlantic Salmon Fillet

Island View
SUNSET DINING
STARTING AT \$13.49

FRIDAYS AND SATURDAYS

Penne Pasta Primavera

Grilled Filet Mignon

From 4pm to 7pm, any Dinner Entree includes a Soft Drink, Draft Beer, or a Glass of House Wine.

Call For Reservations
863.382.1191



ANTHONY'S
BEST PEST CONTROL

SERVICE YOU DESERVE!

(863)304-0418

Great Service
GREAT PRICES



EXPERTISE INTEGRITY COMMITMENT



To Learn more give us a call at (863) 260-0479
or visit us at
www.justfixthismess.com



Greater Sebring Chamber of Commerce | 227 US 27 North, Sebring, FL 33870

[Unsubscribe ceo@sebring.org](mailto:Unsubscribe_ceo@sebring.org)

[Update Profile](#) | [Constant Contact Data Notice](#)

Sent by ceo@sebring.org powered by



Try email marketing for free today!